

CONSULTING SERVICES

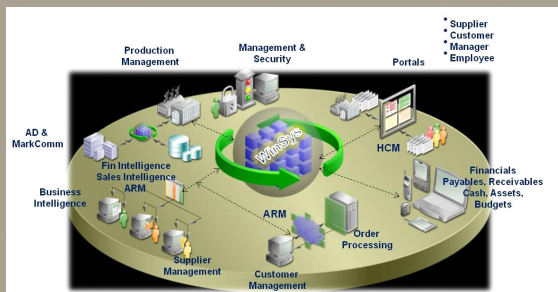


Our Consulting Team:

We are very proud of our WinSys Consulting team who have minimum four years of Consulting | Development | Support experience delivering ERP / Open Source / Web based solutions to our clients.

Individuals of this caliber will make projects a great success.

WinSys Consulting View...



Consulting | Development | Support | Services

Promise the Delivery...

Deliver the Promise...

CONSULTING SERVICES GROUP (CSG)

- ERP / Software Process Consulting
- IT Strategy Road Map
- Implementation
 - Add new modules
 - Add new functionalities
- Upgrade (including Migration)
- Application Support and Maintenance
- Onsite/Offshore Blend Models
- End User Training

RJ WinSys Technologies P Ltd

170, II Main, NGEF,
Kasturi Nagar
Bangalore 560 043. India

Phone | 91 80 2542 6362
Fax | 91 80 4205 2377

www.winsystech.com

SUMMARY

RJ WinSys Technologies is a broad based Software Consulting, Development and Support Services firm striving to add tangible value to the business of its clients through differentiated solutions and high quality execution.

RJ WinSys employs over 75 high caliber software professionals around the world, sharing a total 125 person years of professional experience. RJ WinSys is founded by a team of seasoned professionals who have been in the information technology industry, collectively with more than 100 person years of experience.

RJ WinSys provides broad industry experience and information technology expertise to help large, mid-size, and dynamic growth companies achieve their business goals. RJ WinSys focuses and specializes in technologies such as Enterprise Resource Planning (Oracle, PeopleSoft, JD Edwards and other Tier-2 products).

CHAT WITH OUR CONSULTANTS

91 80 2542 6362

WRITE TO US

ESG@WINSYTECH.COM



IDEA



FOCUS

DELIVER



JOIN HANDS



RJ WinSys has always engaged its Software Consulting | Development | Support assignments with the philosophy of going the extra mile that will not only differentiate us from other IT service providers but also allow our clients the peace of mind that when WinSys is tasked with a challenge; **No matter how great or small - It will deliver.**

Our Consulting Principles

Focus on relationships:

We, at WinSys, understand the Scope, business objectives, target audience, motivations, culture, history, fears, and goals of the people and organization; is one of the critical tasks in consulting. The success in this task has much more bearing on the success or failure of the engagements than the technical discipline involved.

Define roles:

We, at WinSys, set the right expectation, from day 0, with the client regarding exactly what we are there to accomplish, what tasks are committed to perform, what tasks are expected from the client, and where the boundaries of the relationship lie, is a key success factor for us, the consultants.

Visualize success:

It is our WinSys's consultant's central role to help the client draw a mental picture of the desired result of the engagement. A Bird's eye View is always the Starting Point in any engagement. Failure to do so, results in the dreaded scope creep, in which the engagement never concludes because the expectations keep changing.

We recommend; You decide:

We, at WinSys, cast aside emotional attachment to our own advice. Many technicians fall in love with a particular solution or technology, and then lose interest in, or respect for, the client if he decides to take another approach. We, at WinSys, always remember that the client understands the complexities of his own environment, and that he lives with the result of his decision, while we move on to the next assignment. So as often our Chief Architect says "WinSys gives you Options, You take decisions.."

Focus on results:

Consulting is more than advising, it is assisting clients to reach a goal. While some advisory relationships are strictly informational, most clients want us to not only recommend solutions; they want us to help implement them. Politics is often described as "the art of the possible," a good definition for results-oriented consulting as well.

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